



## EMAS BULLETIN DECEMBER ISSUE

As we move into the festive period at the end of yet another long and fruitful year, EMAS has a few updates for all members. Firstly, the December issue of the FAOPMA Newsletter is out, and this year it features one of our very own EMAS members: ORIGIN Exterminators! Please see the attached copy for your reference.

Next, at the end of November, there was a Master Class Workshop organized by the National Environment Agency (NEA). The objective of the workshop was to share and exchange views on the best practices of the tendering process, the drafting of realistic standards of the cleaning contracts and contractual compliance, so as to allow service providers find practical solutions to enhance their productivity and develop measureable indicators. NEA had engaged overseas consultants from Australia to conduct the workshop, and during the event, there was much dialogue on the issue of best sourcing, responsible outsourcing and fairer contracts, with specific focus on the following areas:

1. Understand contract management and compliance
2. Key challenges in contract drafting and Case Studies
3. Networking and Q&A

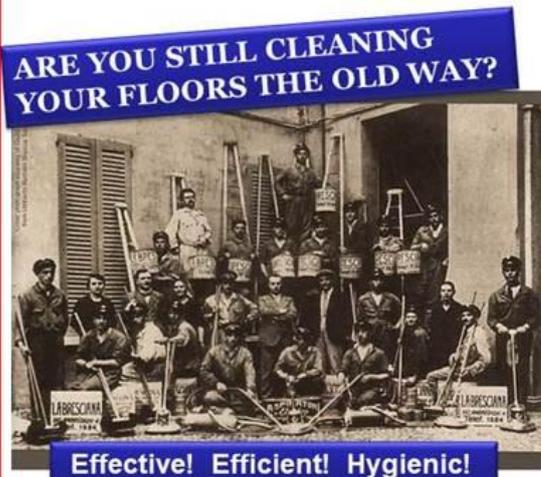
It was a fully funded workshop by NEA and WDA, and is the first of its kind for the cleaning sector. Over 40 participants turned up for the event, and following this event, EMAS hopes that more can be done to encourage responsible outsourcing by service buyers.



Next, EMAS is hoping to have a delegation from Hong Kong coming to visit. We wish to showcase our industry to them as well as to learn their best practices in HK. EMAS hopes to be able to develop business links and provide the platform for companies to grow together. From this initiative, we hope that more members step forward to share in this dialogue, so that we can further develop as a whole industry, to embrace newer technology and methods.

Next, we have two special festive offers for EMAS members, courtesy of Klenco (Singapore) Pte Ltd and 3M. For more details about these offers, please see the attached material below, and in the separate attachment. To date, we have featured many offers in our EMAS bulletin, and we hope that this allows all members to benefit from these special EMAS exclusive deals!

Finally, as the year draws to a close, we would like to wish all our members a **Merry Christmas** and a very **Happy New Year!** We hope you have all had a very fruitful 2012, and we look forward to an even better year in 2013!



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